

The Connected Guest Experience The Avaya Hospitality Guest Life Cycle

Delivering a Personalized Guest Experience and Improving Hotel Performance

80%

of U.S. online travelers are active on social networks.²



nning

Guest Life Cycle 74%

cite impersonal treatment during their stay as a top peeve.³

Send personalized thank-you notes, hotel bills, and promotions to guests' devices.

98%

share positive hotel experiences with friends and family.³



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access.4

Know your guests' preferences, so you can

greet them with a personal touch.

top gripe for hotel guests: lack of Internet

Connect with guests as they search the Internet and read blogs and reviews.

Cater to guests' specific needs with fast WiFi and apps to access hotel amenities.

Customer engagement technologies are contributing to guest loyalty, differentiation, competitive advantage, and bottom line.¹

- 1. Tech in Hospitality.
- 2. Phocuswright.com/socialmedia.
- 3. Experience Radar 2012, PWC.
- 4. "2013 North America Hotel Guest Satisfaction Index Study," J.D. Power.

About Avaya

Companies of all sizes depend on Avaya for unified communications solutions and technology that improve collaboration. Our people-centric solutions integrate voice, video and data, enabling users to communicate and collaborate in real time, in the mode best suited to each interaction. This eliminates inefficiencies in communications to make organizations more productive and responsive.

The Power of We