



New Customer VSP8000 AVAYA GLOBAL Promotion

<https://www.vsp8000rewards.com>

Program Process for Sales Representatives

Americas Partners

July, 2014

The Spiff

New Customer
VSP8000
Promotion



Avaya is pleased to announce a new SPIFF for the sale of VSP 8000 solutions to new customers. This SPIFF is effective **July 7, 2014 through December 21, 2014** and is being offered to reseller sales representatives in concert with the New Customer VSP 8000 Promotion.

The Offer

Tier 1 and 2 sales reps receive the following cash-equivalent awards for selling Avaya Networking products that meet the requirements of the New Customer VSP 8000 Promotion and terms of the SPIFF.

\$500 cash for every eligible VSP 8200 series switch sold.

\$100 cash for every eligible VSP 4000 series and ERS 4800 series switch sold.

To participate, you must register before you can submit your claims. Once you have created your account, you will be able to login and submit additional claims as needed.

How to begin?

New Customer **VSP8000** Promotion



Select and click the image according to your location. Canada, Brazil and LATAM partners participate through [connectandwin](http://connectandwin.com) program. **Note:** If you are not a **connectandwin** user, write to us: info@avayaconnectandwin.com to register and be eligible for this Promotion.

US

AVAYA
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WIN TODAY WITH AVAYA NETWORKING!!!

Dear Avaya Partners!

Avaya is pleased to announce a new SPIFF for the sale of **VSP 8000** solutions to new customers. This SPIFF is effective July 7, 2014 through December 21, 2014 and is being offered to reseller sales representatives in concert with the New Customer VSP 8000 Promotion.

★ The Offer

- SELL A MINIMUM OF 2 UNITS of any eligible VSP 8200 products and WIN A US\$500 per each UNIT SOLD
- SELL A MINIMUM OF 2 UNITS of any eligible VSP 4000 products and WIN A US\$100 per each UNIT SOLD

To participate, you must register before you can submit your claims. Once you have created your account, you will be able to login and submit additional claims as needed.

Award Redemption Process
Once a qualifying order has generated a customer PO, the participating rep follows the steps below to redeem their award. After the New Customer VSP 8000 SPIFF qualifying order has shipped:

CANADA ENGLISH CARIBBEAN

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connectandwin

Ready for a new challenge?
The VSP 8000 promo is here!

Take on the challenge and become the champion

- SELL A MINIMUM OF 2 UNITS of any eligible VSP 8200 products and WIN A US\$500 VISA CARD per each UNIT SOLD
- SELL A MINIMUM OF 2 UNITS of any eligible VSP 4000 products and WIN A US\$100 VISA CARD per each UNIT SOLD

To maximize your chances of winning, [click here](#) to download the complete list of all participating products for this Avaya Global promotion brought to you by **connectandwin**

HOW TO PARTICIPATE

1. **Register** to participate. Learn all you need to know at www.vsp8000rewards.com
2. Submit your claim by uploading the required sales information and including a copy of the customer PO or invoice.
3. Input payment information, and where required, submit the New Customer VSP 8000 SPIFF

Please note, Avaya connectandwin will receive sales information from www.vsp8000rewards.com in order to proceed with prize

Click below to view the Terms & Conditions of this promotion

DOWNLOAD PDF

BRAZIL

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Pronto para um novo desafio?
A promoção VSP 8000 esta aqui!

Aceite o desafio e seja um Campeão!

- VENDA NO MÍNIMO 2 UNIDADES de qualquer produto VSP 8200 e **GANHE UM CARTÃO VISA DE \$500 por cada UNIDADE VENDIDA**
- VENDA NO MÍNIMO 2 UNIDADES de qualquer produto VSP 4000 e **GANHE UM CARTÃO VISA DE \$100 por cada UNIDADE VENDIDA**

Para maximizar suas chances de ganhar, [clique aqui](#) para baixar a lista completa de todos os produtos participantes desta promoção da Avaya Global criada para você por **connectandwin**.

COMO PARTICIPAR

1. **Registre-se** para participar. Aprenda todas as informações necessárias no site www.vsp8000rewards.com

Avaya connectandwin receberá informações de vendas de

Consulte os Termos e Condições e detalhes da promoção

DOWNLOAD DO PDF

LATAM

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¿Listo para el nuevo reto?
¡La promoción VSP 8000 está aquí!

Acepte el reto y conviértase en el campeón

- VENDA MÍNIMO 2 UNIDADES de cualquier producto VSP 8200 y **GANE UNA VISA de US\$500 por cada UNIDAD VENDIDA**
- VENDA MÍNIMO 2 UNIDADES de cualquier producto VSP 4000 y **GANE UNA VISA de US\$100 por cada UNIDAD VENDIDA**

Para maximizar su oportunidad de ganar, [haga click aquí](#) para descargar el listado completo de los productos participantes de esta promoción de Avaya Global traída para usted por **connectandwin**.

COMO PARTICIPAR

1. **Regístrese aquí** para participar. Conozca más sobre esta promoción en www.vsp8000rewards.com

Avaya connectandwin recibirá

Vea los Términos y Condiciones y más detalles de la promoción

DESCARGA EL PDF

Enter Opportunity at SFDC: Step 1

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Before you submit a claim for your reward, the **opportunity** must be [entered into Salesforce.com \(access PRM view\)](#) prior to booking order and must follow the offer instructions.

*Note: You will need your SSO handle.***

AVAYA

LOGIN NOW

LOGIN INFORMATION

Email Address *

Password

SUBMIT >> **FORGOT PASSWORD >>**

Don't have a login?
[Sign Up](#)

LOGIN ASSISTANCE

[Asia Pacific](#)
[Europe, Middle East & Africa](#)
[Caribbean, Latin America](#)
[United States, Canada](#)

* Avaya employees please use your Avaya handle and global password

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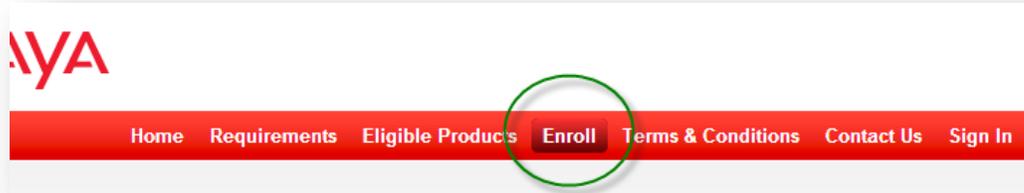
*** Click on any link below to create /manage your SSO HANDLE*

[English SSO Help](#)

[Spanish SSO Help](#)

Enroll: Step 2

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1. Register [HERE](https://www.vsp8000rewards.com) (Or select Enroll tab at <https://www.vsp8000rewards.com>)
2. **Complete** the required information.
3. You will be able to **review** it to make sure all the information is okay.
4. Then, click **Submit**.

Registration

To enroll, please complete the information below. Once this information is complete, please click on review and feel free to make any changes needed. If all of the information is correct, hit submit and your registration will be processed and you will receive an email to create a password for your account.

First Name: *

Last Name: *

The email address will be used as the username.

Email: *

Type: *

Company: *

Title: *

Address 1: *

Address 2:

City: *

State: *

Zip/Postal Code: *

Are you in the USA? *

Country: *

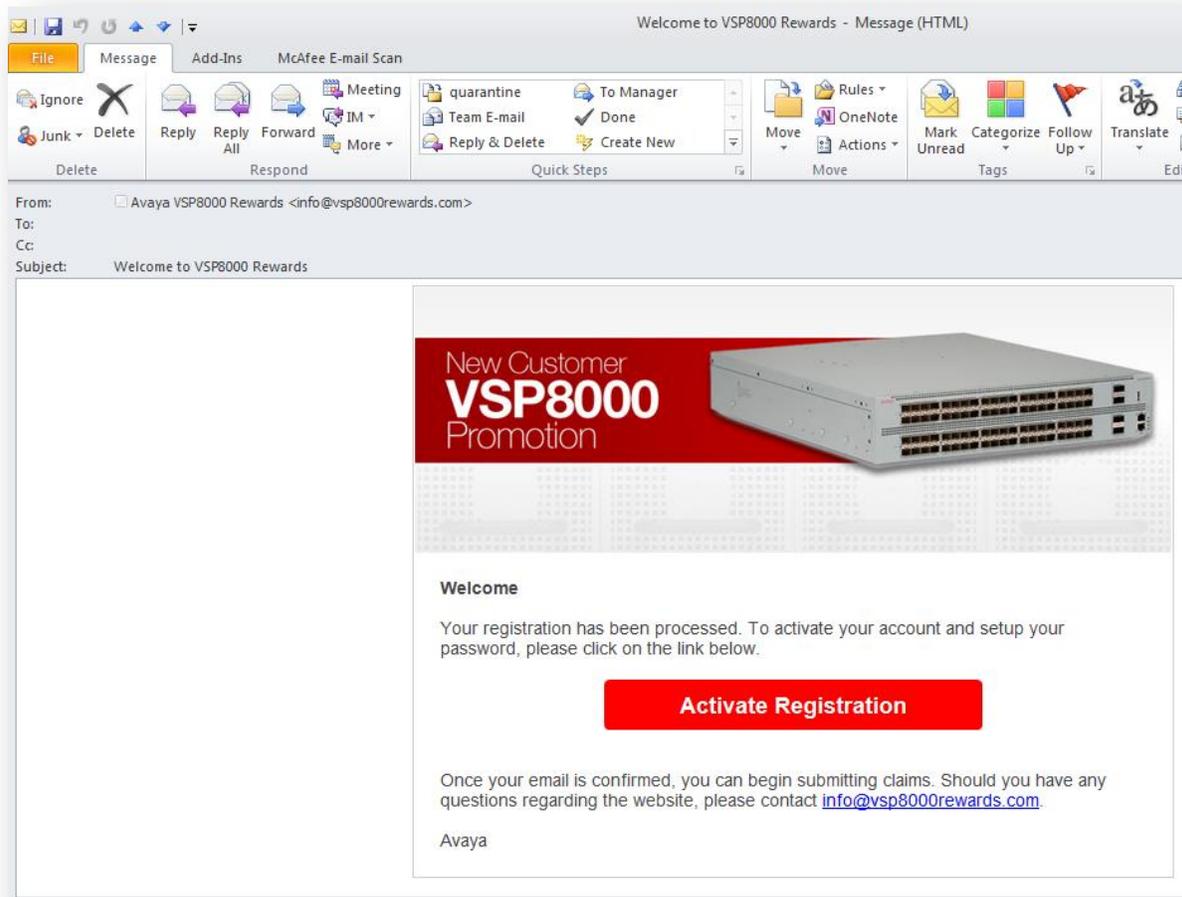
Region: *

Registration Completed

Thank you for your registration for the Avaya VSP 8000 SPIFF. You will receive an email shortly to activate your account by creating a password.

Active Registration: Step 3

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Once you submit your registration information:

1. You will receive an email to **activate** your account.
Note: Make sure to also check your Junk E-mail.
2. Click on **ACTIVATE REGISTRATION** red button. You will be prompted to **create** a password (at least 8 characters long). After your password is set you will be logged in and can view your claims.

Update Password

Please change your password in the form below. After your password is set you will be logged in and can view your claims.

New Password:	*	<input type="password"/>	
Confirm New Password:	*	<input type="password"/>	
		<input type="submit" value="Submit"/>	

Submit your Claims: Step 4

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Now, you are ready to submit your claims.

1. Click on the **Submit Claims** tab and complete the requested information.
2. You will also need to **upload a copy of the invoice or PO**. Click on and locate your file on your computer.
3. If you **wish to split your payout with an SE**, click **Yes** next to the question and your award will be split 50/50 with the SE. You will need their name and email address. When you submit the claim, the SE will receive an email notifying them that they have a reward pending.

AVAYA

Home Requirements Eligible Products **Submit Claim** My Account Terms & Conditions

Claim Submission

Please complete the information below to submit a claim for the New Customer VSP 8000 Promotion. The opportunity must be entered into SalesForce.com prior to booking order and must follow the offer instructions. Once your claim is submitted, you visit your My Account at any time to view the status. Awards will be paid on a monthly basis.

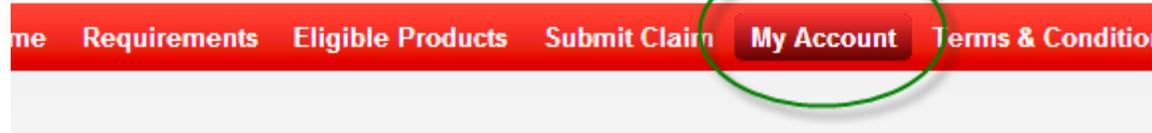
Name:	Kim Russelle	
Email:	krusselle@spearone.com	
Customer Name:	*	<input type="text"/>
Date Sold:	*	<input type="text"/> <input type="button" value="Calendar"/> <input type="button" value="X"/>
Quote/Configuration #:	*	<input type="text"/>
VSP 8000 (QTY sold):		<input type="text"/>
VSP 4000 or ERS 400 (QTY sold):		<input type="text"/>
Invoice or PO#:	*	<input type="text"/> <input type="button" value="Browse..."/>
Do you wish to split your payout with an SE?	*	<input type="text" value="--- select ---"/>
Notes:		<input type="text"/>
<input type="button" value="Submit"/>		

View Claim Status: Step 5

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Home Requirements Eligible Products Submit Claim **My Account** Terms & Conditions Contact Us Sign Out

New Customer
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You can view the status of your **submitted claims** **24/7** accessing **My Account** page.

Rewards will be submitted on a monthly basis after all submitted claims have been verified.

This is a development site and is intended only for preview purposes.

My Account

My Profile

Below is a list of claims that you have submitted for the New Customer VSP 8000 Promotion. All approved claims will be processed on a monthly basis.

Claim ID	Date Submitted	Status	Quote Configuration #	Date Sold	Customer Name	Amount
1002	07/17/2014	Pending	claim_number-bxvlqwn	08/28/2014	customer_name-jzqh2t2	17,500

MORE INFORMATION?

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- ✓ [Access Terms & Conditions](#)
- ✓ [Access Offer Definition](#)
- ✓ [Contact Jaime Weaver for more information](#)